

	QUESTION	ANSWER
1.	What necessitated the change of name, how will it benefit shareholders?	<p>Dear shareholder, the change of name from Total Kenya PLC to TotalEnergies Marketing Kenya PLC is anchoring on the strategic transformation of our identity of the Total Group.</p> <p>We are affirming our identity as a broad energy company and confirming our ambitions to be a major player in the energy transition and towards sustainable development goals.</p>
2.	DIVIDEND: what does the future hold for the	<p>Dear Shareholder, the business environment remains challenging due to the uncertainty of the Covid 19 pandemic.</p> <p>The Board has remained committed to tap into new business opportunities and has put in place long term strategies for the long - term value for our shareholders. The continued investments are directed towards wealth creation. In 2020, the Company invested KShs 1.7 Billion.</p>
3.	The item on Dividends paid of 818,405,000 is treated as having been removed as at December 31st 2020. Yet the dividends will not be paid until 31st July 2021. How is the interest earned between 31st December 2020 and 31st July 2021 treated in the statements of account?	<p>Dear Shareholder, the Dividends of Kshs 818,405,000 was for the year 2019 and this was paid last year in July 2020.</p> <p>The dividend for the year ended 2020 is Kshs 988,381,659 will be paid by 31st July 2021 after approval by the shareholders today.</p>
4.	What's the company doing to increase the profit margin?	<p>Dear Shareholder, the Management remains committed in ensuring the value of shareholders is increased. In a regulated market, the margins are determined by the Government. Therefore, the Company leverages on the strong balance sheet, innovation, risk management, agility and operational excellence to maintain the good margins.</p> <p>In addition, the Company continues to invest to tap into new businesses and growth.</p>

5.	For how many years have Ernst and Young been auditing the Company? How many years are they allowed to continually audit the Company?	<p>Dear shareholder, Ernst and Young have been auditing the Company for the last 8 years since 2012.</p> <p>To ensure independency, there has been a rotation of the engagement partner. The current partner has done 2 years.</p>
6.	My question is that why we can have one of the youth being part of directors or our youth are not part of the investors it just an opinion	<p>The appointment of a director is guided by the Board Nomination and Remuneration policy and does not exclude any category.</p> <p>The board is composed of different skills and therefore open even for the youth.</p>
7.	We appreciate the dividend for this year we do expect a rise in profit again this year,we thank you the directors and the entire management for the good work	<p>Dear Shareholder, we appreciate the positive comments. The Directors and Management remain steadfast and committed in delivering good results and increasing shareholders value.</p>
8.	The booklet containing the financial and other packs will we be able to receive them via our postal address	<p>The Financial statements are available in soft copy on the Company's website: www.total.co.ke.</p> <p>The physical copy can also be obtained from the Company's registered office Regal Plaza, Limuru Road, Nairobi.</p>
9.	Can we get some nice promotional package for shareholders or even a preloaded total card for fuelling	<p>Dear Shareholder, we are in unprecedent times and therefore restrictive in the giveaways. We value you shareholders and we will continue to deliver results.</p> <p>Total Card is one of the outstanding product and we encourage you shareholders to apply as customers and enjoy the quality services at our stations.</p>
10	What is the current dividend policy for the company? What has encouraged this policy?	<p>The dividend payout is guided by future reimbursement of RPS and Investments for future generation of income which will lead to higher dividends.</p>